



## Step 1 – Training

- On-the-job, computer-based and classroom training preparing CGL for rotations and business / operational requirements for store success

## Step 2 – Inventory Merchandise Manager (IMM)

- On-the-job, computer-based and classroom training
- Cash management; Pricing/auditing/inventory; Train, coach and lead Customer Service Associates; Prepare action plans for inventory and operational improvements
- Enhance and further develop leadership skills

## Step 3 – Fresh Food Manager (FFM)

- On-the-job, computer-based and classroom training
- Execution of all food service programs; Coach and lead activities of Food Service Associates; Prepare action plans for fresh food management and operational improvements
- Enhance and further develop leadership skills

## Step 4 – Assistant General Manager (AGM)

- On-the-job, computer-based and classroom training
- Support the General Manager; Select, develop and train management and hourly associates
- Meet and/or exceed performance and profit goals according to corporate objectives
- Enhance and further develop leadership skills

## Step 5 – General Manager-in-Training (GMIT)

- On-the-job, computer-based and classroom training
- Leadership development training
- Assist the GM in management of the entire store's operations; Ensure execution of corporate objectives and initiatives achieving customer and associate satisfaction, brand standards and profitability

## Step 6 – General Manager (GM)

- Promotion to General Manager; Ongoing leadership development
- Manage the entire store's operations; Execute corporate objectives and initiatives achieving customer and associate satisfaction, brand standards and profitability

**Disclaimer:** The above statements are intended to describe the general nature and level of work being performed by people assigned to this classification. These statements are not an exhaustive list of all responsibilities, duties and skills required of the personnel so classified.